

June 1, 2020

Crestline Sanitation District, Board of Directors

P.O. Box 3395

Crestline, Ca. 92325

Niki Wiessner

P.O. Box 4372

Crestline, Ca. 92325

Dear Members of the Crestline Sanitation District Board:

I am writing to you today to answer the call to fill the vacancy for the Board position, held by Director Jack Winston. First, I want to thank Jack for his exemplary service to the District, but also, to say he will be missed, he was my friend, and loved by many.

It is my desire to bring a smooth transition for the Board in appointing a new member. I helped campaign for CSD to become Independent from San Bernardino County Special Districts in 2008, and have sought this position previously, in two prior elections, for the newly formed Board. I believe I am well suited for this position. I am excited to serve my Community as a Board Member, overseeing and helping to make important decisions for critical services Crestline Sanitation District provides.

I have lived in our Mountain Community since 1975. I went to school here, worked here and raised my children here. I am a Registered Voter, and I reside within the Jurisdictional District, five minutes away from the District office. I am available for meetings. I am especially excited about the Expansion and Capital Improvements planned for the District.

Please see my resume and I look forward to interviewing on June 18, 2020. Time to be determined.

Kindest Regards,

A handwritten signature in black ink that reads "Niki Wiessner". The signature is written in a cursive style with a large initial "N" and a prominent dot over the "i".

Niki Wiessner

Niki Rene Wiessner

Summary of qualifications

- ✚ One of the top producers for Farmers Insurance Group in California.
- ✚ Sold ISO consulting & auditing service to more than 40 companies per year for the past 8 years.

Education

1986 - 1988 **Valley College** **San Bernardino, CA**
Communications

- Also attended business classes

Professional experience

2012 - 2020 **My ISO Consultants** **Crestline, CA**
Vice President

Sold consulting & auditing services to:

- TT Excels on the NASA SCNS Contract (AS9100)
- BE Aerospace (AS9100)
- Meggitt Aerospace (AS9100)
- Creative Pathways (AS9100)
- RBH Aerospace (AS9100)
- Roebbelen General Contractors (9001, 14001, 18001)
- Carleton Forge (AS9100)
- PN California (14001, 18001 & R2)
- ITT Aerospace Controls (AS9100)
- Honeywell Turbine Technologies (TS16949)
- Monogram Aerospace Fasteners (AS9100, ISO14001)
- HB Aerospace (AS9100)
- Coastal Component Industries (AS9100)
- Phillips Inc. (ISO14001 & OHSAS18001)
- **And many many others...**

2009 - 2012 **K&S Quality Associates** **Riverside, CA**
Salesperson

- Sold ISO consulting & auditing services to companies all across the USA.

2001 - 2009 **American Employers Group**
Emeryville, CA

Commercial Insurance Analyst & Sales Manager

- Analyzed risk exposure, made recommendations as to risk reduction, retention, transfer, and management. Helped to implement SB 198 safety programs, loss control, and Cal OSHA compliance for Southern California Clients
- Solicited, quoted, and sold and employee-leasing product that was

bundled as a Workers Compensation Insurance product. Trained new agents on how to sell the product and more importantly, I helped them to understand the product. Was the #1 salesperson for 3 years. Was considered the most technically proficient of their entire sales force through out the country.

- Helped to increase profitability by loss forecasting, loss control, loss reduction management, and improved pricing accuracy.
- Left due to the company stopped doing business in California due to changes in California Insurance Codes

1995 – 2001 Farmers Insurance San Bernardino, CA

Personal Lines Specialist

- Started as Commercial Division Manager, Promoted to Agency Manager after 8 months where I trained and supervised a sales force of 5 agents several solicitors.
- Took our agency from last in our district and bottom 1% in California to #1 in our district and Top 10 in California in commercial insurance sales and loss ratio with in the first year I worked there and continued at that level throughout my employment
- Tripled our new business in personal lines
- Doubled the agency P.I.F. (Policies in Force)
- Increase total agency written premium more than 5 times over.
- Was #1 producer in Automotive Policy Sales for Farmers in the state of California for 3 years straight.
- Specialized in Risk Management, Loss Analysis, Loss Mitigation, Bill Review, Claims Reduction, and Cal OSHA Compliance Assistance to contractors, Manufacturers and other businesses throughout Southern California

Achievements:

- # 1 Twice in annual commercial sales District 45 – Farmers Insurance
- # 1 Three times in annual sales District 45 – Farmers Insurance
- Top 100 - 5 years in a row for overall profitability in California - Farmers Insurance
- #1 Three years in a row for Automotive Policy sales in California for Farmers Insurance.
- # 1 in new business sales 3 years in a row at American Employers Group

Board Experience:

- * Lake Arrowhead Republican Women Federated, Vice President 2018-20
 - Hospitality Chair, Executive Committee 2009-2018



My ISO Consultants

The Latest Revision In Business Consulting

My ISO Consultants is a full service consulting group offering documentation writing, internal audits, implementation, training and other services in: AS9100/9110/9120, ISO9001, ISO13485, ISO14001, OHSAS18001, TS16949, ISO27001, ISO17025, R2, RIOS, and e-Steward.

Training

General Training

All of our consultants are experienced teachers with expertise in the course subject matter. Employees will receive a generalized training session on what the QMS/EMS/HSMS is, what the benefits are for implementing the system, and how it applies to their job function. Employees will also receive training on specific subjects including root cause analysis, corrective action development, and other topics that are necessary to effectively implement your management system.

Internal Auditor Training

Our two day Internal Auditor Training is taught on-site at your organization by one of our Lead Certified Auditors. The course fulfills the ISO requirements for internal auditors.

QMS Creation

Document Writing

Our QMS/EMS/HSMS documentation writing will provide you with the necessary Manual and Procedures to pass the certification audit. Our documentation has gone through the certification process with hundreds of companies, which validates it as a reliable set of Management System Documentation. The documentation is guaranteed to pass the certification audit.

Management System Implementation

Most organizations will require 2 – 6 visits per month to achieve compliance for certification within 90 days. This service will assist companies with establishing all necessary records, training, internal audits, and management review meetings necessary for passing the certification audit.

Maintenance

Part-time QA Manager

This service provides small companies with an economical way for maintaining the QMS/EMS/HSMS during tough financial times eliminating the need to hire a full time Quality Assurance Manager (saves on payroll taxes, workman's comp, benefits, medical, 401k, vacation). This service will help ensure that the QMS/EMS/HSMS requirements have been properly implemented and maintained throughout the year, allowing you to pass your certification audit with ease each year.

Internal Audit/Gap Analysis

Many companies both large and small are turning to My ISO Consultants to perform their internal audits because they lack resources, personnel are not qualified or for the benefit of having professionals review their system to identify potential process improvements.

